

Message Text

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ACTION EA-10

INFO OCT-01 ISO-00 EB-07 /018 W
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P R 310739Z MAR 75
FM AMEMBASSY JAKARTA
TO AMCONSUL MEDAN PRIORITY
AMCONSUL SURABAYA PRIORITY
INFO SECSTATE WASHDC 7293
AMEMBASSY SINGAPORE
USDOC WASHDC

UNCLAS JAKARTA 3744

SINGAPORE FOR AHLGREN/LEONARD
COMMERCE FOR BIC/OIM - GOOTENBERG

E.O. 11652: N/A

TAGS: BEXP, ID

SUBJ: IOGA TRADE MISSION: PACIFIC NORTHWEST
INTERNATIONAL TRADE COUNCIL

1. SUMMARY. FOREST PRODUCTS MACHINERY TRADE MISSION ORGANIZED BY PACIFIC NORTHWEST INTERNATIONAL TRADE COUNCIL IN COOPERATION WITH PACIFIC NORTHWEST REGIONAL COMMISSION AND U.S. DEPARTMENT OF COMMERCE WILL VISIT JAKARTA APRIL 9-11 AFTER VISITS TO MANILA MARCH 31-APRIL 2, KUALA LUMPUR APRIL 3-5 AND SINGAPORE APRIL 6-8. FOLLOWING VISIT JAKARTA, MISSION WILL TRAVEL TO SYDNEY TO EXHIBIT MACHINERY AT NEARBY MYRTLEFORD FOREST INDUSTRIES MACHINERY EXPOSITION APRIL 15-17. DEPARTMENT OF COMMERCE HAS REQUESTED EMBASSY PROVIDE SUPPORT OUT-LINED 10FAM973 FOR THIS INDUSTRY-ORGANIZED, GOVERNMENT-APPROVED TRADE MISSION. EMBASSY WILL APPRECIATE ANY ASSISTANCE CONSULATE CAN PROVIDE TO PROMOTE MEETINGS IN JAKARTA FOR MISSION MEMBERS WITH BUSINESSMEN FROM YOUR TERRITORY WHO ARE END-USERS OF PRODUCTS AND SERVICES SOLD BY MISSION MEMBERS. END SUMMARY.

2. EMBASSY HAS POUCHED CONSULATE SUPPLY 25 PUBLICITY
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FLYERS, SAMPLE INVITATION LETTER, PRESS RELEASE, SET OF

INFORMATION SHEETS ON MISSION MEMBERS AND SEVERAL BLANK INVITATIONS TO RECEPTION FOR MISSION MEMBERS AND GUESTS TO BE HOSTED BY AMBASSADOR APRIL 9. CONSULATE SHOULD COMPLETE AND GIVE RECEPTION INVITATIONS TO LOCAL BUSINESSMEN WHO INDICATE THEY PLAN TRAVEL TO JAKARTA TO MEET WITH MISSION MEMBERS. MOST IMPORTANT END-USERS OF MISSION MEMBERS' PRODUCTS AND SERVICES, AND THEREFORE TARGETS OF INVITATION LETTER MAILING ARE: LUMBER, PLYWOOD AND VENEER MILLS, CHIPPER PLANTS, LOGGING MACHINERY RENTAL FIRMS, PARTICLEBOARD MILLS, PULP AND PAPER MILLS AND REMANUFACTURING WOODWORKING PLANTS.

3. TRADE MISSION WILL ARRIVE JAKARTA 1200 HOURS WEDNESDAY APRIL 9. EMBASSY BRIEFING WILL BE HELD 1400-1600 HOURS. AMBASSADOR'S RECEPTION WILL BE HELD 1830-2000 HOURS. MOST IMPORTANT MISSION ACTIVITY IS PRIVATE MEETINGS WITH INDONESIAN END-USERS, AGENTS, DISTRIBUTORS TO BE HELD BARONG AND PENDET ROOMS, HOTEL INDONESIA APRIL 10 AND 11. MISSION WILL DEPART FOR SYDNEY 2130 HOURS APRIL 11.

4. TRADE MISSION MEMBERS ARE: (A) LARRY LAMB, (MISSION LEADER) INTERNATIONAL TRADE COORDINATOR, PACIFIC NORTHWEST REGIONAL COMMISSION; (B) DOUGLAS FRENGLE (ASSISTANT LEADER), ASSISTANT MANAGER, INTERNATIONAL TRADE, OREGON DEPARTMENT OF ECONOMIC DEVELOPMENT; (C) ROBERT L. PROPST, EXECUTIVE VICE PRESIDENT, H.C. MASON & ASSOCIATES, INC., 15 82ND AVENUE, GLADSTONE, OREGON 97027. OFFERS MANAGEMENT CONSULTING AND CONSULTING ENGINEERING SERVICES TO FOREST PRODUCTS INDUSTRY; (D) DENNIS G. DENTON, SALES REPRESENTATIVE, MARK 50 MACHINERY, INC. 11564 SOUTHWEST PACIFIC HIGHWAY, PORTLAND, OREGON 97223. EXPORTS COMPLETE LINE OF SAWMILL EQUIPMENT; (E) BLAIN G. ELIOT, GENERAL MANAGER, POINTER-WILLAMETTE TRAILER COMPANY, INC., 801 HOUSER WAY NORTH, RENTON, WASHINGTON 98055. MANUFACTURES ON AND OFF-HIGHWAY LOG TRAILERS AND TRUCK EQUIPMENT, LOW-BED TRAILERS, BELLY DUMPS AND CUSTOM-MADE TRUCK TRAILERS. SEEKING AGENT OR DISTRIBUTOR; (F) GORDON C. FROMM, PRESIDENT, EXTECH, LTD., SUITE 138 SYLVAN WESTGATE BUILDING, 5319 SOUTHWEST WESTGATE DRIVE, PORTLAND, OREGON, UNCLASSIFIED

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97221. EXPORTS MACHINERY FOR PRESSING AND BUNDLING LUMBER AND COMPLETE LINE OF KNUCKLE-BOOM AND HYDRAULIC BOOM LOADING CRANES FOR LOGGING, QUARRY, MARINE AND INDUSTRIAL USES. SEEKING DISTRIBUTOR; (G) KNUT E. KRAVIK, CHAIRMAN OF BOARD, PACIFIC GRINDING WHEEL COMPANY, INC., P.O. BOX 468, MARYSVILLE, WASHINGTON 98270. OFFERS GRINDING WHEELS AND SURFACE GRINDING SEGMENTAL WHEELS, AS WELL AS WHEELS FOR SAW SHARPENING AND MACHINE KNIFE SHARPENING

FOR WOODWORKING AND PULP AND PAPER INDUSTRIES. SEEKING DISTRIBUTOR; (H) CHAO-TAO LI, MARKETANALYST/SALES ENGINEER, BLACK CLAWSON, INC., P.O. BOX 1028, EVERETT, WASHINGTON 98206. PRODUCES MACHINERY FOR PLYWOOD, PARTICLEBOARD, SAWMILL, FURNITURE AND PULP MILL WOOD-ROOMS. SEEKING DISTRIBUTOR; (I) J. BEAU MILLER, SALES MANAGER, ELLIOTT BAY PLYWOOD MACHINES COMPANY, INC., 470 SOUTH KENYON STREET, SEATTLE, WASHINGTON 98108. SPECIALIZES IN MANUFACTURE OF SEMI-AUTOMATIC VENEER CLIPPERS. SEEKING AGENT OR DISTRIBUTOR; (J) DALE C. SARVER, GENERAL SALES MANAGER, REDCO CONTROLS, INC., DIVISION OF LLOYD CONTROLS, INC., 21414 66TH AVENUE WEST, MOUNT-LAKE TERRACE, WASHINGTON 98043. PRODUCES SPECIALLY DESIGNED VARIABLE SPEED DRIVES AND CONTROLS FOR PLYWOOD, SAWMILL AND PARTICLEBOARD PLANTS; (K) DOUGLAS S. SAWYER, PRESIDENT, SAWYER MACHINE WORKS, ATLAS CYLINDER DIVISION, P.O. BOX 2248, EUGENE, OREGON, 97402, MANUFACTURES PNEUMATIC AND HYDRAULIC CYLINDERS FOR LUMBER AND PLYWOOD MILLS AND SPECIAL CUSTOM PNEUMATIC CYLINDERS. SEEKING AGENT OR DISTRIBUTOR; (L) JAMES A. STILES, SALES ENGINEER, MANN-RUSSELL ELECTRONICS, INC., 1401 THORNE ROAD, TACOMA, WASHINGTON 98421. MANUFACTURES FINGER JOINT BATCH AND CONTINUOUS EDGE GLUING EQUIPMENT AS WELL AS MOISTURE DETECTION EQUIPMENT AND CONTINUOUS STRUCTURAL BEAM LAMINATING EQUIPMENT; (M) WILLIAM D. THORNDIKE, MEDFORD STEEL, DIVISION OF CONCRETE STEEL CORPORATION, P.O. BOX 1588, MEDFORD, OREGON 97501. OFFERS LOG FORKS FOR WHEEL AND TRACK-TYPE LOADERS AND CANOPIES FOR CRAWLER TRACTORS, CRAWLER LOADERS, WHEEL LOADERS, DOZERS, MOTOR GRADERS AND SCRAPERS. SEEKING LICENSING OR JOINT VENTURE PARTNER. MR. CHANDLER JONES, GENERAL SALES MANAGER, STETSON-ROSS MACHINE CO., INC. WHO IS LISTED IN SOME OF THE PUBLICITY FLYERS, HAS WITHDRAWN FROM PARTICIPATION IN TRADE UNCLASSIFIED

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MISSION.

5. COMMERCIAL COUNSELOR BELIEVES IT WOULD BE USEFUL FOR GENE CHRISTY AND ALEC PELTIER TO TRAVEL TO JAKARTA APRIL 9 TO OBSERVE AND ASSIST WITH HANDLING OF THIS THIRTEEN MEMBER TRADE MISSION APRIL 9 AND 10. PLEASE INFORM US BY RETURN CABLE IF THESE OFFICERS CAN BE RELEASED FOR THIS ASSIGNMENT.

6. ACTION REQUESTED: (A) ISSUE PRESS RELEASE TO LOCAL NEWSPAPERS, GINSI AND KADIN; (B) MAIL INVITATION LETTER, FORM AND PUBLICITY FLYER TO END-USERS OF MISSION MEMBERS' PRODUCTS AND SERVICES. ATTACHMENT TO INVITATION LETTER IS FORM FOR RECIPIENT TO COMPLETE AND RETURN TO CONSULATE IF HE WISHES SCHEDULE APPOINTMENTS WITH MISSION MEMBERS;

(C) CABLE NAME, TITLE, COMPANY, ADDRESS, PREFERRED DATE
AND TIME FOR APPOINTMENTS REQUESTED BY LOCAL BUSINESSMEN.
ISSUE THEM INVITATION TO AMBASSADOR'S RECEPTION. EMBASSY
WILL CABLE CONFIRMATION OF APPOINTMENTS.
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 31 MAR 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
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Enclosure: n/a
Executive Order: N/A
Errors: N/A
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From: JAKARTA
Handling Restrictions: n/a
Image Path:
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Legacy Key: link1975/newtext/t1975033/aaaaabun.tel
Line Count: 174
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 4
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
Review Date: 20 JUN 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <20 JUN 2003 by SilvaL0>; APPROVED <02 MAR 2004 by ShawDG>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: IOGA TRADE MISSION: PACIFIC NORTHWEST INTERNATIONAL TRADE COUNCIL
TAGS: BEXP, ID
To: MEDAN SURABAYA
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006